

## Strategic Insight: December 2011

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## Coming Soon - Fidelity Statement Enhancements

Beginning with the December 2011 month-end statements, Fidelity will be adding some items to your statement that will help you to identify more easily the extent of your holdings in specific investments. Below is a breakdown of the enhancements:

- Unrealized gain/loss by position – Statements already show the Cost Basis\* and Total [ending] Value of each investment you hold. Your statement will now include an additional column that shows the Unrealized Gain/Loss of each investment, which is the difference between the Total Value and the Cost. So instead of having you do the math, Fidelity will do it for you. \*Cost Basis includes dividends that are reinvested, but does not include dividends or interest that is paid to your account in cash, which is the case for most of our clients. So when looking at the Unrealized Gain/Loss column, please keep in mind that this is not the Total Return of a specific investment, but merely the Gain or Loss in its Market Value over the Cost Basis. If you want an analysis of the Total Return of one or more investments, let us know and we will provide one for you.
- Asset Class holding type (e.g. stocks, bonds) percentages and sub-totals – Your holdings are already broken out into specific Asset Classes. New data will show the percent of your holdings in each Assets Class and provide subtotals of Cost Basis, Ending Value and Unrealized Gain Loss within each class. Now, for example, you will be able to see at a glance the percent of your stock allocation (i.e. 40%) and pertinent summary data of all stocks in your account. You should take note, however, that the asset class breakdown is not completely accurate. Some investments, such as Exchange Traded Funds (ETFs), contain both stocks and bonds but are categorized in the “Stock” asset class only. Please contact us if you would like a more complete breakdown of your asset allocation.
- Grand total for Cost Basis – Besides adding subtotals of Cost Basis, Ending Value and Unrealized Gain/Loss for each Asset Class, a grand total for each of these will be shown at the end of where your holdings is reported. This includes all positions held in your account, including cash, unless indicated otherwise.

The Fidelity statement contains a lot of information necessary for the function of Fidelity Brokerage Services and/or National Financial Services to serve as the custodian and record-keeper of your accounts. This includes a section on account holdings, all of the transactions during the period and ending values. Special notices and definitions of some items are included at the end of the statement.

The Account Performance Reviews that we prepare for you each quarter does not go into the details of your account holdings and transactions, as this information is already shown on the Fidelity statements. The purpose of our Performance Reviews is to summarize how your account has performed over various time periods, including since inception (when we started investing your account). If the goal of your account(s) is to provide income, our review includes information specific to dividends and interest (used to provide income) as part of your account earnings.

We encourage you to compare the information provided on our Performance Reviews with the statements from Fidelity over the same time periods. When doing so, please keep in mind that Fidelity's statement is the authority for transaction and account details while our report goes beyond that to provide you with account performance and returns.

If you have questions and/or would like to go over the contents of either your statements or our reviews, please contact me by phone at 503-324-4040 (local), 800-395-6636 (toll-free) or by email at [vivian.lopez@gaiacapital.com](mailto:vivian.lopez@gaiacapital.com).

Thank you for investing with us.



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